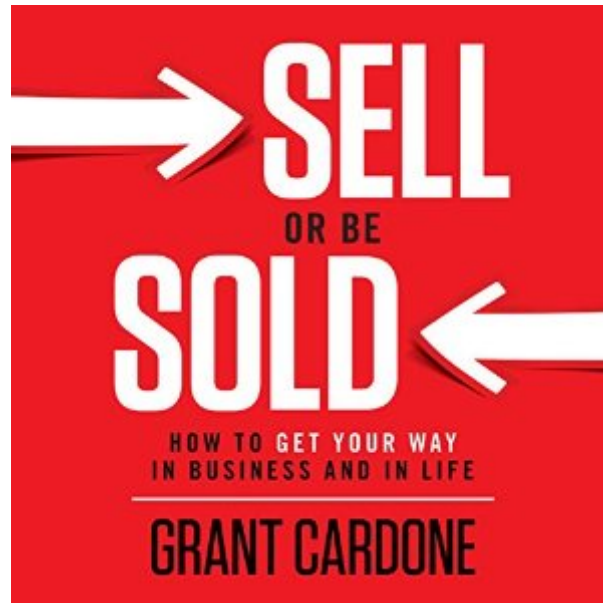


The book was found

Sell Or Be Sold: How To Get Your Way In Business And In Life



Synopsis

Whether it's selling your company's product in the boardroom or selling yourself on eating healthy, everything in life can and should be treated as a sale. And as sales expert Grant Cardone explains, knowing the principles of selling is a prerequisite for success of any kind.

Book Information

Audible Audio Edition

Listening Length: 11 hours and 40 minutes

Program Type: Audiobook

Version: Unabridged

Publisher: Grant Cardone

Audible.com Release Date: April 22, 2014

Language: English

ASIN: B00JV3YVHU

Best Sellers Rank: #3 in Books > Business & Money > Marketing & Sales > Sales & Selling #5 in Books > Audible Audiobooks > Business & Investing > Marketing & Sales

Customer Reviews

Top 50 quotes from this latest book by Grant Cardone, which was a very informative and quick read. His style of writing is easy to understand, and he has enthusiasm in his words. Here they are:1. Think of any action in life, and I assure you that there's someone at one end or the other trying to influence the outcome2. The degree to which you can influence the outcome of events in your life is the determining factor of your success3. When I discuss sales in this book, not only am I referring to the professional, paid salesperson, but I'm also covering the everyday use of basic persuasion skills and how to use them to get your way in life4. The skill of sales is so critical to a person's survival that I don't understand why it is not required study at school5. The fact that sales isn't taught in school only further indicates the immense value of those who do learn this skill6. It's my observation that the most important skills needed in life aren't taught in school7. Most books written about sales are about the career of selling and exclude how vital it is to life8. No person will ever gain true power and stature in the world without the ability to persuade others9. Even if selling isn't your career, you should be a professional seller in order to get more out of life10. If you want to get rich, learn how to sell11. The ability to predict is the first thing that happens when you become a professional12. The only reason a person doesn't like what he's doing is because he doesn't know what he's doing13. Most business people are being knocked down by the economy due to their ranking-- their lack of

commitment and not knowing how to sell¹⁴. To the degree that you can predict, you can respond appropriately¹⁵.

[Download to continue reading...](#)

Sell or Be Sold: How to Get Your Way in Business and in Life Sell & Re-Sell Your Photos: Learn How to Sell Your Photographs Worldwide Photography Business: Sell That Photo!: 10 Simple Ways To Make Big Bucks Selling Your Photography Online (how to sell photography, freelance photography, ... to start on online photography business) Business Plan: Business Tips How to Start Your Own Business, Make Business Plan and Manage Money (business tools, business concepts, financial freedom, ... making money, business planning Book 1) How to Sell Art to Interior Designers: Learn New Ways to Get Your Work into the Interior Design Market and Sell More Art Sewing to Sell - The Beginner's Guide to Starting a Craft Business: Bonus - 16 Starter Projects & How to Sell Locally & Online eBay: The Ultimate Step-By-Step Beginners Guide to Sell on eBay and Build a Successful Business Empire From Scratch (eBay, eBay Selling, eBay Business, Dropshipping, eBay Buying, Online Business) Six-Figure Musician: How to Sell More Music, Get More People to Your Shows, and Make More Money in the Music Business: Music Marketing [dot] com Presents Photography Business Box Set: Master the Art of Wedding Photography and Start Your Own Business (business photography, business photography, starting photography business) Barcode Booty: How I found and sold \$2 million of 'junk' on eBay and , And you can, too, using your phone FBA: Product Research: Complete Expert Guide: How to Search Profitable Products to Sell on (FBA, Product Research, How to Find the Best Products to Sell on Book 1) Six Steps to Small Business Success: How to Start, Manage, and Sell Your Business Check, Check, SOLD: A Checklist Guide To Selling Your Home For More Money Without An Agent BUSINESS PLAN: Business Plan Writing Guide, Learn The Secrets Of Writing A Profitable, Sustainable And Successful Business Plan ! -business plan template, business plan guide - The Little Green Book of Getting Your Way: How to Speak, Write, Present, Persuade, Influence, and Sell Your Point of View to Others (Jeffrey Gitomer's Little Books) It's Your World: Get Informed, Get Inspired & Get Going! Organize Your Life, How To Be Organized, Productive & Happier In Life,Declutter Your Home and Be Productive at Work. (How to plan your life, Get Organized Book 1) Launch: An Internet Millionaire's Secret Formula to Sell Almost Anything Online, Build a Business You Love, and Live the Life of Your Dreams Sold on Language: How Advertisers Talk to You and What this Says about You Roman Diary: The Journal of Iliona of Mytilini: Captured and Sold as a Slave in Rome - AD 107

[Dmca](#)